



ANY PERSON WHO KNOWINGLY AND WITH INTENT TO DEFRAUD ANY INSURANCE COMPANY OR OTHER PERSON, FILES AN APPLICATION FOR INSURANCE CONTAINING ANY FALSE INFORMATION, OR CONCEALS FOR THE PURPOSE OF MISLEADING, INFORMATION CONCERNING ANY FACT MATERIAL THERETO, COMMITS A FRAUDULENT INSURANCE ACT, WHICH IS A CRIME.

## BATTING CAGES DISCOVERY QUESTIONNAIRE

**THIS IS FOR QUOTATION PURPOSES ONLY—THIS IS NOT A BINDER**

PROPOSED EFFECTIVE DATE: \_\_\_\_\_

### General Information

1. Applicant (as it would appear on the coverage contract): \_\_\_\_\_
2. Doing Business As: \_\_\_\_\_
3. Mailing Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_
4. Contact Person: \_\_\_\_\_ Years Experience: \_\_\_\_\_  
Contact Person is:  Owner  Manager  Promoter  Management  Other: \_\_\_\_\_
5. Day Phone: \_\_\_\_\_ Evening Phone: \_\_\_\_\_ Fax Number: \_\_\_\_\_
6. Web Address: \_\_\_\_\_ E-Mail Address: \_\_\_\_\_
7. Is this a new business?  Yes  No If no, how many years have you been in business? \_\_\_\_\_
8. Applicant is:  Individual  Corporation  Partnership  Joint Venture  Other: \_\_\_\_\_
9. Length of season: \_\_\_\_\_

### Insurance History

10. Who was your last or is your current insurance carrier? \_\_\_\_\_
11. What is or was your annual premium? \_\_\_\_\_
12. Describe your claims and loss history: \_\_\_\_\_  
\_\_\_\_\_

### Business Operations

13. Check activities for which coverage is being requested.  
 Batting Cages       Instruction       Miniature Golf       Driving Range       Snack Bar  
 Par 3 or Executive       Pro Shop       Practice Green       Practice Sand Trap
14. Please include any information which adequately describes your premises, i.e. photos, diagrams, brochures, etc.
15. List all locations at which activities are to take place. How many buildings are at each location?  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_
16. Is there any water located on the premises?  Yes  No  
If yes, are there:  pond(s)  lake(s)  creek(s)  river(s)
17. Interest in premises:  Owner  Tenant (provide name & address of owner)  Other (explain)

18. Equipment

- a. Type and manufacture of pitching machine: \_\_\_\_\_
- b. How often is equipment checked and inspected? \_\_\_\_\_
- c. Who is responsible for equipment maintenance? \_\_\_\_\_
- d. Is parking lot in good repair?  Yes  No
- e. Do your customers use or rent any of your equipment?  Yes  No
- f. Do you keep any maintenance records?  Yes  No

If yes, please describe: \_\_\_\_\_

19. Age requirements for use: \_\_\_\_\_

- 20. Do you have an accident/emergency plan (if yes, please enclose a copy)?  Yes  No
- 21. Are tee or mat areas partitioned?  Yes  No
- 22. Are warning signs posted?  Yes  No
- 23. Do you use liability waivers (if yes, attach a copy)?  Yes  No
- 24. Are you inspected by any outside entity?  Yes  No

If yes, who? \_\_\_\_\_

- 25. Do you have an operating plan or procedures manual (if yes, enclose a copy)?  Yes  No
- 26. Are medical facilities or first aid stations/personnel provided?  Yes  No
- 27. How are batting cages enclosed? \_\_\_\_\_

28. Do you utilize Independent Contractors as employees?  Yes  No

29. What is the minimum age of employees?  16-18  18-21  21+

30. How many employees do you utilize? \_\_\_\_\_

31. Please enclose resumes of your manager(s).

32. Total number of employees?

	Part Time	Full Time
Seasonal		
Year-Round		

33. Are there any Independent contractors or concessions operating on your business premises?  Yes  No

If yes, please list: \_\_\_\_\_

34. Have you obtained certificates of insurance from all independent contractors or concessions?  Yes  No

If yes, please enclose copies.

35. How many people participate in your recreational activities at this location annually? \_\_\_\_\_

36. What are the most people that you could have participating in one day? \_\_\_\_\_

37. Limits of Liability:

- |  |  |
|--|--|
| <input type="checkbox"/> 50,000 per accident / 100,000 annual aggregate    | <input type="checkbox"/> 100,000 per accident / 200,000 annual aggregate   |
| <input type="checkbox"/> 100,000 per accident / 300,000 annual aggregate   | <input type="checkbox"/> 200,000 per accident / 300,000 annual aggregate   |
| <input type="checkbox"/> 200,000 per accident / 500,000 annual aggregate   | <input type="checkbox"/> 300,000 per accident / 500,000 annual aggregate   |
| <input type="checkbox"/> 300,000 per accident / 300,000 annual aggregate   | <input type="checkbox"/> 500,000 per accident / 500,000 annual aggregate   |
| <input type="checkbox"/> 300,000 per accident / 1,000,000 annual aggregate | <input type="checkbox"/> 500,000 per accident / 1,000,000 annual aggregate |

38. SIR Desired:     1,000     2,500     5,000     Other: \$ \_\_\_\_\_

39. Gross receipts estimate for coming year (don't over estimate):

	Income	Number Of:	
Batting Cages			Cages
Driving Range			Tee Boxes
Miniature Golf			Courses
Instruction On Site			Annual Lessons – Cost Per Lesson: \$ _____
Instruction Off Site			Annual Lessons – Cost Per Lesson: \$ _____
Par 3 or Executive			Holes
Snack Bar			Approximate Square Feet
Pro Shop			Approximate Square Feet
Other			

40. Please list all individuals or entities requiring certificates of Insurance or Additional Insureds. Include complete name and address as it will appear on the form. Explain all "others".

Name and Address	Land Owner	Government Agency	Concessions Contracts	Other
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

41. Checklist of items to include with this Questionnaire:

Important: Not everyone will have all these items. Not all these items are essential, some are. The Association will work with you to develop the required materials that you may not have.

- |   |  |
|---|--|
| <input type="checkbox"/> Brochure                   | <input type="checkbox"/> Advertising Materials                       |
| <input type="checkbox"/> Liability Waiver (if used) | <input type="checkbox"/> Operating Plan, Procedural Manual(Optional) |
| <input type="checkbox"/> Staff Manual (Optional)    | <input type="checkbox"/> Emergency Plan                              |
| <input type="checkbox"/> Personnel Roster           | <input type="checkbox"/> Registration Form                           |
|   | <input type="checkbox"/> First Aid Kit List                          |

## REPRESENTATIONS AND WARRANTIES

The "Applicant" is the party to be named as the "Insured" in any insuring contract if issued. By signing this Discovery Questionnaire, the Applicant for insurance hereby represents and warrants that the information provided in the Discovery Questionnaire, together with all supplemental information and documents provided in conjunction with the Discovery Questionnaire, is true, correct, inclusive of all relevant and material information necessary for the Association to accurately and completely assess the Discovery Questionnaire, and is not misleading in any way. The Applicant further represents that the Applicant understands and agrees as follows: (i) the Association can and will rely upon the Discovery Questionnaire and supplemental information provided by the Applicant, and any other relevant information, to assess the Applicant's request for insurance coverage and to quote and potentially bind, price, and provide coverage; (ii) the Discovery Questionnaire and all supplemental information and documents provided in conjunction with the Discovery Questionnaire are warranties that will become a part of any coverage contract that may be issued; (iii) the submission of an Discovery Questionnaire or the payment of any premium does not obligate the Association or any insurer to quote, bind, or provide insurance coverage; and (iv) in the event the Applicant has or does provide any false, misleading, or incomplete information in conjunction with the Discovery Questionnaire, any coverage provided will be deemed void from initial issuance.

The Applicant hereby authorizes the Association, and its agents, to gather any additional information the Association deems necessary to process the Discovery Questionnaire for quoting, binding, pricing, and providing insurance coverage including, but not limited to, gathering information from federal, state, and industry regulatory authorities, insurers, creditors, customers, financial institutions, and credit rating agencies. The Association has no obligation to gather any information nor verify any information received from the Applicant or any other person or entity. The Applicant expressly authorizes the release of information regarding the Applicant's losses, financial information, or any regulatory compliance issues to this Association in conjunction with consideration of the Discovery Questionnaire.

The Applicant further represents that the Applicant understands and agrees the Association: (i) may present a quote with a sub-limit of liability for certain exposures, (ii) may quote certain coverages with certain activities, events, services, or waivers excluded from the quote, (iii) will rate each quotation in the best interest of each Association member to the extent possible to meet the overall intent of the Association's program of insurance for all members, and (iv) offer several optional quotes for consideration by the Applicant for insurance coverage. In the event coverage is offered, such coverage will not become effective until the Association's accounting office receives the required premium payment, and the Applicant signs and returns the appropriate "Acknowledgement and Coverage Contract Receipt" form within 10 days of receiving an insurance coverage contract.

The Applicant agrees that the Association and any party from whom the Association may request information in conjunction with the Discovery Questionnaire may treat the Applicant's facsimile signature on the Discovery Questionnaire as an original signature for all purposes.

**IMPORTANT:** Each accepted Applicant is provided insurance as a participating member under a Master Group Policy of Insurance issued on behalf of the International Special Events and Recreation Association, a qualified "Purchasing Group" under the Risk Retention Act of 1986—Public Law 97-45. Master Group Policies have been issued to the Association, formed and governed by the laws, rules, and regulations of the State of Utah, to which members will be added as "Participating Members." The Association's program of insurance is a fully insured plan with an insurer permitted to provide insurance in each Association member's state of residence.

All coverage contract charges and service provider fees are minimum and fully earned as of the effective date of coverage. Membership in the Association is restricted to those whose business or activities are similar with respect to liability to which members are exposed by virtue of any common business, act, product, service, premises, or operations. The Applicant represents that the Applicant understands and agrees: (i) the Applicant's request for the Association to quote or otherwise effect coverage for the Applicant is without undue influence or incentive, (ii) the Applicant is individually procuring any insurance that may be provided as a participant in a Master Group Policy, where the benefits and coverage have already been approved by the Association's Purchasing Group, (iii) any coverage that may be provided will be provided under a Master Coverage Contract has been effected in the State of Utah as the state in which the Purchasing Group is organized and domiciled, and where the Association's Purchasing Group's principal office is located, (iv) all rules and regulations applicable to the individual or self-procurement of insurance will govern any coverage provided, and (v) the Applicant is individually responsible for the direct payment of taxes related to coverage provided in the Applicant's state of residence. Should taxes be made a part of any quotation provided by the Purchasing Group to the Applicant, the Association may, as an accommodation and convenience to the Applicant, collect and remit any tax collected to the tax collection agency in the member's state of residence.

Dated: \_\_\_\_\_

Applicant:

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Print Name



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### APPLICATION FOR MEMBERSHIP

The International Special Events and Recreation Association, Inc., has been formed as a "Purchasing Group" under the Risk Retention Act of 1986 (Public Law 97-45), to offer liability insurance to members of the Association.

To join the Association and participate in the benefits of membership, please complete the application below and return it with your membership fee and annual dues payment. Please make your check payable to the International Special Events and Recreation Association, Inc. The initial membership enrollment fee is \$5.00. Annual membership dues are \$75.00. If you have already enrolled in the Association, you do not need to complete this form.

1. Applicant : \_\_\_\_\_
2. Mailing Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_
3. Contact Person: \_\_\_\_\_
4. Day Phone: \_\_\_\_\_ Evening Phone: \_\_\_\_\_ Fax Number: \_\_\_\_\_
5. Type of business conducted: \_\_\_\_\_
6. How many years have you been in business? \_\_\_\_\_
7. States of Operation: \_\_\_\_\_
8. Please list below the name and address of any other association you are currently a member of:  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Dated: \_\_\_\_\_

Applicant:

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Print Name

P.O. Box 526148 Salt Lake City, Utah 84152-6148  
Phone: 1-800-321-1493 • Fax: 1-800-666-9011 • E-Mail: [isera@smallcompanyinsurance.com](mailto:isera@smallcompanyinsurance.com)  
Web Site: [smallcompanyinsurance.com/isera/isera.htm](http://smallcompanyinsurance.com/isera/isera.htm)